
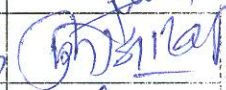









EXPRESS INDUSTRY COUNCIL OF INDIA

Topic: Bangalore Stakeholders Meeting  
Venue: Conference Room Marut, 2nd Floor, AISATS

Day: Saturday  
Date: 05th March 2016  
Time: 15:00 Hrs

Sr. No.	Name	Designation	From	E-Mail	Signature
1	Santhosh Kumar	Asst Manager	Aramex	Santhosh.kumar3@aramex.com	
2	Rajendra putage	So Executive	ARAMEX	rajendra.putage@aramex.com	
3	SHIVRAJ MANOTHAR	OFFICER -BRO	UPS	mshivrj@ups.com	
4	ARJUN	Asst Manager	FEDEX	ARTUN.KUMAR@FEDEX.COM	
5	Kishor - UC <del>Seabreeze</del>	Supervisor	SEABREEZE	seabreezecousiersblm@gmail.com	
6	Niges	Manager	RAJAB LOGISTIC	RAJABBANGALORE@gmail.com	
7	Midhump Gopu	Executive	Seabreeze	midhuntooday@gmail.com	
8	Santhosh	OPP Supervisor	Linvo	santhosh@linvo.com	
9	ASAD ALI	DIRECTOR	TIME EXPRESS	ASAD@TIMEEXPRESS.COM	
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Express industry Council of India

Bangalore : ECI Express Terminal, Plot No. C-05L, Bengaluru International Airport, Devanahalli, Bangalore - 560300  
Tel.: (080) 4740 6101 E-mail: bangaloreops@eciindia.org  
Regd. Off.: 501, Crystal Centre, Raheja Vihar, Off. Chandivali Farm Road, Powai, Mumbai - 400072.  
Tel.: (022) 4057 1111 Fax: (022) 4057 1100 E-Mail: info@eciindia.org

**MINUTES OF THE CONSULTATION MEETING OF STAKEHOLDERS HELD ON 05TH MARCH 2016 AT 1500 HRS. AT BANGALORE COURIER TERMINAL, BASEMENT, AISATS BUILDING, DEVANAHALLI, BANGALORE INTERNATIONAL AIRPORT, BENGALURU – 560 300**

**PARTICIPANTS:**

**EICI:**

1. Mr. Sachidanand Shetty (Manager – Operations/Bengaluru)
2. Mr. Bhojappa Sheelwant – Manager (Accounts)
3. Mr. Ranjit Walia (Regulatory Advisor)
4. Mr. Kusumakar Naik (Manager – Operations/Bengaluru)

**STAKEHOLDERS PRESENT:**

Sr. No.	Name of Representative	Company Name
01	Mr. Santhosh Kumar	Aramex India Pvt. Ltd.
02	Mr. Rajendra	Aramex India Pvt. Ltd.
03	Mr. Shivraj Manohar	UPS Jetair Express Pvt. Ltd.
04	Mr. Arjun	FedEx Express
05	Mr. Kishor	Sea Breeze Couriers
06	Mr. Niyes	Rajab Logistics
07	Mr. Mithun P. Gopal	Sea Breeze
08	Mr. Santhosh	Linex
09	Mr. Asad Ali	Time Express

**INTRODUCTION BY EICI:**

The meeting started at 1500 Hrs.

Mr. Sachidanand Shetty welcomed all present and asked all stakeholders to introduce themselves. After the Stakeholders introduced themselves the EICI representatives present outlined the agenda for the meeting.

It was informed that all stakeholders will be given an opportunity to speak so that everyone has a say in the Stakeholder Consultation. The background was explained to the stakeholders leading to fixing of the proposed tariff for the Courier Terminal charges relating inter alia to Facilitation Charges, Storage and Processing Charges, Cost Recovery Charges for express shipments both import and export for the next 05 years.

In order to provide better visibility and have long term plans the following new proposed tariff for the Bangalore Express Terminal for the next 5 years was read out:

**Express Industry Council of India**  
Effective from 01st April 2016 and valid for One Year

Sr. No.	Charges	Rate Rs.	Remarks
<b>1</b>	<b>International Imports</b>		
	Facilitation Fees	Rs. 8.00 Per Kg,	
	If the total weight is above 40 tons per month	Rs. 4.75 Per Kg.	
	Customs Charges	Rs.2.00 Per Kg,	
	<b>Demurrage (Detention Fees)</b>		
	0-3 Days	Free	
	From 04 - 05 Days	Rs.3.00 Per Kg per day or part thereof or Rs. 40.00 whichever is higher	
	From 06 - 10 Days	Rs.3.00 Per Kg per day or part thereof or Rs. 40.00 whichever is higher	Free storage period for express shipment shall be 72 hrs. (03 working days) including the date of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per day" non-cumulative basis, provided the consignment is cleared within 120 hrs. (Five working days). If clearance is affected after 120 hrs. (05 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight
	From 11 - 20 Days	Rs.4.00 Per Kg per day or part thereof or Rs. 40.00 whichever is higher	
	From 21 - 30 Days	Rs.5.50 Per Kg,	
	From 31st Day	Rs.7.00 Per Kg,	
<b>2</b>	<b>International Exports</b>		
	Facilitation Fees	Rs. 9.00 Per Kg,	
	Customs Charges	Rs.2.00 Per Kg,	

Effective from 01st April 2017 and valid for One Year

Sr. No.	Charges	Rate Rs.	Remarks
<b>1</b>	<b>International Imports</b>		
	Facilitation Fees	Rs. 8.00 Per Kg,	
	If the total weight is above 40 tons per month	Rs. 4.75 Per Kg.	
	Customs Charges	Rs. 2.00 Per Kg,	
	<b>Demurrage (Detention Fees)</b>		
	0-3 Days	Free	
	From 04 - 05 Days	Rs.3.50 Per Kg per day or part thereof or Rs. 50.00 whichever is higher	
	From 06 - 10 Days	Rs.3.50 Per Kg per day or part thereof or Rs. 50.00 whichever is higher	Free storage period for express shipment shall be 72 hrs. (03 working days) including the date of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per day" non-cumulative basis, provided the consignment is cleared within 120 hrs. (Five working days).If clearance is affected after 120 hrs. (05 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight
	From 11 - 20 Days	Rs.4.50 Per Kg per day or part thereof or Rs. 50.00 whichever is higher	
	From 21 - 30 Days	Rs.6.00 Per Kg,	
	From 31st Day	Rs.7.50 Per Kg,	
<b>2</b>	<b>International Exports</b>		
	Facilitation Fees	Rs. 9.00 Per Kg,	
	Customs Charges	Rs. 2.00 Per Kg,	

Effective from 01st April 2018 and valid for One Year

Sr. No.	Charges	Rate Rs.	Remarks
1	<b>International Imports</b>		
	Facilitation Fees	Rs. 8.00 Per Kg,	
	If the total weight is above 40 tons per month	Rs. 4.75 Per Kg.	
	Customs Charges	Rs. 2.00 Per Kg,	
	<b>Demurrage (Detention Fees)</b>		
	0-3 Days	Free	
	From 04 - 05 Days	Rs. 4.00 Per Kg per day or part thereof or Rs. 60.00 whichever is higher	
	From 06 - 10 Days	Rs. 4.00 Per Kg per day or part thereof or Rs. 60.00 whichever is higher	Free storage period for express shipment shall be 72 hrs. (03 working days) including the date of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per day" non-cumulative basis, provided the consignment is cleared within 120 hrs. (Five working days). If clearance is affected after 120 hrs. (05 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight
	From 11 - 20 Days	Rs. 5.00 Per Kg per day or part thereof or Rs. 60.00 whichever is higher	
	From 21 - 30 Days	Rs.6.50 Per Kg,	
	From 31st Day	Rs.8.00 Per Kg,	
2	<b>International Exports</b>		
	Facilitation Fees	Rs. 9.00 Per Kg,	
	Customs Charges	Rs. 2.00 Per Kg,	

Effective from 01st April 2019 and valid for One Year

Sr. No.	Charges	Rate Rs.	Remarks
1	<b>International Imports</b>		
	Facilitation Fees	Rs. 8.00 Per Kg,	
	If the total weight is above 40 tons per month	Rs. 4.75 Per Kg.	
	Customs Charges	Rs. 2.00 Per Kg,	
	<b>Demurrage (Detention Fees)</b>		
	0-3 Days	Free	
	From 04 - 05 Days	Rs. 4.50 Per Kg per day or part thereof or Rs. 70.00 whichever is higher	
	From 06 - 10 Days	Rs. 4.50 Per Kg per day or part thereof or Rs. 70.00 whichever is higher	Free storage period for express shipment shall be 72 hrs. (03 working days) including the date of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per day" non-cumulative basis, provided the consignment is cleared within 120 hrs. (Five working days). If clearance is affected after 120 hrs. (05 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight
	From 11 - 20 Days	Rs. 5.50 Per Kg per day or part thereof or Rs. 70.00 whichever is higher	
	From 21 - 30 Days	Rs. 7.00 Per Kg,	
	From 31st Day	Rs. 8.50 Per Kg,	
2	<b>International Exports</b>		
	Facilitation Fees	Rs. 9.00 Per Kg,	
	Customs Charges	Rs. 2.00 Per Kg,	

Effective from 01st April 2020 and valid for One Year

Sr. No.	Charges	Rate Rs.	Remarks
<b>1</b>	<b>International Imports</b>		
	Facilitation Fees	Rs. 8.00 Per Kg,	
	If the total weight is above 40 tons per month	Rs. 4.75 Per Kg.	
	Customs Charges	Rs. 2.00 Per Kg,	
	<b>Demurrage (Detention Fees)</b>		
	0-3 Days	Free	
	From 04 - 05 Days	Rs. 5.00 Per Kg per day or part thereof or Rs. 70.00 whichever is higher	
	From 06 - 10 Days	Rs. 5.00 Per Kg per day or part thereof or Rs. 70.00 whichever is higher	Free storage period for express shipment shall be 72 hrs. (03 working days) including the date of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per day" non-cumulative basis, provided the consignment is cleared within 120 hrs. (Five working days). If clearance is affected after 120 hrs. (05 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight
	From 11 - 20 Days	Rs. 6.00 Per Kg per day or part thereof or Rs. 70.00 whichever is higher	
	From 21 - 30 Days	Rs. 7.50 Per Kg,	
	From 31st Day	Rs. 9.00 Per Kg,	
<b>2</b>	<b>International Exports</b>		
	Facilitation Fees	Rs. 9.00 Per Kg,	
	Customs Charges	Rs. 2.00 Per Kg,	

After reading out the tariff proposed for the next 5 years, the stakeholders expressed their views on the following issues which were discussed. The stakeholders were also informed that the tariff approved in the past was not implemented as the volumes did not justify any increase and on the contrary the rates were maintained constantly at Rs 8.00 per kg even though EICI had approval to charge rates at the rate of Rs. 19 per kg. The stakeholders were also informed that there had been no increase in the facilitation charges since inception of the Terminal as the increase in volumes had kept pace with the expenditure and hence there was no need for any increase.

They were also informed that the projection of the tariff for the next 5 years no increase was proposed based on the assumption that the volumes would grow at a steady pace. It was also clarified however that in case in the future if there is a sudden drop in volumes or any contingent expenditure then the same may require an increase in tariff. The comments of each of the stakeholders were thereafter taken up and following is the summary of the same.

#### **1. Cost recovery charges waiver**

The stakeholders raised the issue of customs cost recovery charges waiver and wanted to know if the charges would be waived. It was explained that EICI was required to pay customs cost recovery charges to Customs as per the demand raised by them from time to time. The stakeholders were also briefed that EICI as an industry body of express companies has been rigorously following up with Customs and the Ministry of Finance at the highest level for waiver of Cost Recovery charges and the decision is still pending with the Government, though the same is likely to be implemented soon. It was also pointed out that in order to ensure transparency, EICI had split the customs cost recovery charges from the other charges so that the same could be stopped as and when customs waives the charges after recouping the payments already made to customs.

The stakeholders were assured that EICI would take up the matter with customs and as and when the waiver is granted, EICI would stop collecting cost recovery charges once the charges already paid to customs by EICI had been recouped.

#### **2. Volume discounts for Import shipments to continue**

Some of the stake holders including M/s Aramex, FedEx and Linehaul Express wanted to know if the volume discounts would continue. It was clarified that the volume discounts for imports would continue as per past practice and there would be no change in the same.



**3. Need for more space to accommodate shipments held for KYC documents as per customs requirements**

The representatives of FedEx, UPS, Sea Breeze, Rajab Express and Times Express all raised the issue for seeking more space as they needed space to hold shipments till the KYC documents of importers were received. They indicated that there was a need for seeking more space for holding such shipments. The EICI representatives explained that they were already in talks and would try and secure more space from AI- SATS for such shipments so that shipments awaiting KYC documents could be stored.

The meeting ended at 1630 hrs with a vote of thanks to all stakeholders for attending the stakeholder consultation meeting and for their feedback and suggestions.

For Express Industry Council of India

Authorised Signatory